



September 6th, 2002

Communication Research Consultants, Inc.
President, Robert Weinger
2145 Occan Ave.
Ronkonkoma, NY 11779

Dear Robert,

It has been a real pleasure working with the team at CRC to drastically reduce our overhead in telecom expenses. At first, I felt that your fee seemed quite high especially after several of your competitors had performed previous telecom audits for us at roughly half your fee. I must say though, that after experiencing the comprehensive work and the significant results that you have provided us, I am now convinced that you truly do "get what you pay for." Your results easily surpassed that of your competitors & you greatly exceeded our expectations as well.

CRC has been able to identify tremendous savings for Globecomm that had previously gone unnoticed. It is an invaluable service that you provide corporate America and I wanted to take this opportunity to personally thank you, Marc Arner and the entire CRC team for the great effort you've all exhibited.

If you ever need a good reference, please do not hesitate to ask.

Sincerely,

A handwritten signature in black ink, appearing to read 'Scott Herschander'.

Scott Herschander
Senior Director, Information Technology
Globecomm Systems Inc.

GLOBECOMM SYSTEMS INC.
ISO 9001 CERTIFIED

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